

Use Case

Meet Greg

Senior Systems Architect, Global Consulting Services Company



Needs to **upgrade** its network infrastructure to embrace **Software-Defined Networking (SDA)**. Recognizing the need for a scalable and advanced solution, they turned to EnterOne for expertise in implementing Cisco's SDA and other critical components.

As a prominent player in the consulting services industry, our customer required a **modernized network infrastructure** to keep pace with evolving technological demands.

How We Helped Greg Win



Challenge

01

Adoption Challenge

The customer faced a challenge in adopting Software-Defined Networking, particularly in implementing Software-Defined Access by Cisco.

02

Integration Requirement

Seamless integration of Cisco SDA, Cisco Identity Services Engine (ISE), and Cisco Application Centric Infrastructure (ACI) was crucial for the customer to achieve its objectives in network management and policy enforcement.

03

Objective Alignment

Deloitte's adoption of SDN, specifically SDA, aimed to enhance network management capabilities and enforce policies more efficiently.

Use Case

Solution Scope



Cisco
ACI

Cisco
ISE

Cisco
SDA

Use Case

OUTCOME

The successful POC demonstrated Cisco SDA and ISE meeting the customer's needs, seamlessly integrated with Cisco ACI for consistent policy sharing.

01

Proactive Approach

EnterOne initiated an extensive Proof of Concept workshop, demonstrating the feasibility of proposed solutions. This approach allowed the customer to gain practical insights into the application of solutions.

04

Immediate Challenge Addressed

The deployment of the SDA solution effectively addressed the customer's immediate challenge, indicating EnterOne's capability to deliver tangible results promptly.

02

Turning Point

The successful POC workshop and subsequent integration of SDA with ACI marked a significant turning point for the customer's network infrastructure.

05

Commitment to Innovation

The successful deployment of the SDA solution opened doors for future bookings, highlighting their commitment to staying at the forefront of technology.

03

Deployment of SDA

Following the successful POC, the SDA solution was deployed across seven sites, demonstrating enhanced flexibility, security, and scalability.

