

Use Case

# Meet Jules

Infrastructure Manager, Global Food Chain Company



Needs to enhance her network infrastructure by implementing a **Cisco SD-WAN** solution

The scope of work included conducting a **competitive Proof of Concept** against VeloCloud across three major regions – **USA, EMEA, and APAC**. The network consisted of three major branch sites and numerous smaller user sites in each region.

# How We Helped Jules Win



## Challenge

01

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### Effective SD-WAN Solution

Identifying a solution that could outperform competitors like VeloCloud. Evaluating various options to ensure the chosen solution meets the specific networking requirements.

02

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### Global Implementation

Ensuring seamless communication among major branch sites. Addressing the needs of smaller user sites within the network architecture.

03

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### Diverse Network Needs

Tailoring the solution to accommodate the diverse networking requirements across the three regions. Ensuring that the implemented solution effectively meets the organization's overall communication objectives

Use Case

# Solution Scope



Cisco  
vEdge 2000, 1000 & 100



Cisco  
vManage

Cisco  
FTD



Cisco  
vSmart

Cisco  
vBond

## Use Case

# OUTCOME

The PoC tested successfully, leading to the customer's adoption of the Cisco SD-WAN solution. EnterOne's implementation, which outperformed VeloCloud, secured the deal.

01

### Seamless Operations

Implementation of Cisco SD-WAN has facilitated seamless network operation across all three regions. This indicates successful integration and functionality, enhancing overall network performance and reliability.

04

### Optimized Traffic Routing

The solution optimizes traffic routing, ensuring efficient utilization of network resources. This optimization enhances the user experience by reducing latency and improving application performance across the network.

02

### Improved Communication

The Cisco SD-WAN solution has led to enhanced communication between different regions within the network. This improvement suggests better connectivity and collaboration among branches and users.

05

### Addressing Challenges

The solution showcases its effectiveness in addressing the customer's networking challenges and demonstrates its capability to meet diverse networking needs and deliver tangible benefits in terms of network performance and reliability.

03

### Centralized Policies

The solution allowed centralized policy management, streamlining network administration. This approach ensures consistent application of policies throughout the network, simplifying management tasks and promoting security.



ENTERONE

