

Use Case

Meet María

Solutions Architect, Global Shipping Supply Company



Needs to determine the **best use case** for a seamless **Software-Defined Networking (SDA)** implementation.

With competing solutions from HPE, Juniper, and Arista, the client needed to **identify** the most suitable **network solution** to provide **top-notch security, visibility, manageability, and scalability**.

How We Helped María Win



Challenge

01

Proof of Concept for SDA

The customer's IT team initiated a POC for Software-Defined Access (SDA) to address their specific networking requirements.

02

Security and Manageability

The customer aimed to assess a network solution that not only fulfilled their security and manageability needs but also offered scalability for future growth.

03

Focus on Scalability

The emphasis on scalability for future growth underscores the customer's forward-thinking approach to network infrastructure, ensuring that the chosen solution can adapt to the organization's evolving requirements over time.

Use Case

Solution Scope



Cisco
ACI

Cisco
ISE

Cisco
SDA

Use Case

OUTCOME

The successful POC demonstrated Cisco SDA and ISE meeting the customer's needs, seamlessly integrated with Cisco ACI for consistent policy sharing.

01

Security

Cisco SDA and ISE delivered high-level security by implementing identity-based access policies and robust network security measures, ensuring protection against potential threats.

04

Scalability

The successful POC demonstrated the scalability of Cisco's solutions, reassuring the customer about the adaptability of the network infrastructure to accommodate future growth and evolving needs

02

Visibility

The solutions provided enhanced network visibility, empowering the customer's Network Operations Team to effectively monitor and manage the network, enabling proactive identification and resolution of issues

05

Future Growth Addressed

By showcasing scalability and robust security features, Cisco's solutions addressed the customer's concerns for future growth, providing confidence in the network's ability to scale alongside the organization's expansion

03

Manageability

The customer experienced improved network manageability with the implementation of Cisco's SDA solution, streamlining network administration tasks and enhancing operational efficiency.

