**Use Case** 

# ENTERONE

CISCO
Partner

Meet María

Solutions Architect, Global Shipping Supply Company

Needs to determine the **best use case** for a seamless **Software-Defined Networking (SDA) implementation**.

With competing solutions from HPE, Juniper, and Arista, the client needed to identify the most suitable network solution to provide top-notch security, visibility, manageability, and scalability.

**Use Case** 



## How We Helped María Win

## Challenge

01

02

03

### Proof of Concept for SDA

The customer's IT team initiated a POC for Software-Defined Access (SDA) to address their specific networking requirements.

## Security and Manageability

The customer aimed to assess a network solution that not only fulfilled their security and manageability needs but also offered scalability for future growth.

### Focus on Scalability

The emphasis on scalability for future growth underscores the customer's forward-thinking approach to network infrastructure, ensuring that the chosen solution can adapt to the organization's evolving requirements over time.





**Solution Scope** 









#### **Use Case**

## OUTCOME

The successful POC demonstrated Cisco SDA and ISE meeting the customer's needs, seamlessly integrated with Cisco ACI for consistent policy sharing.

01

### Security

Cisco SDA and ISE delivered highlevel security by implementing identity-based access policies and robust network security measures, ensuring protection against potential threats.

04

#### Scalability

The successful POC demonstrated the scalability of Cisco's solutions, reassuring the customer about the adaptability of the network infrastructure to accommodate future growth and evolving needs 02

#### Visibility

The solutions provided enhanced network visibility, empowering the customer's Network Operations Team to effectively monitor and manage the network, enabling proactive identification and resolution of issues

05

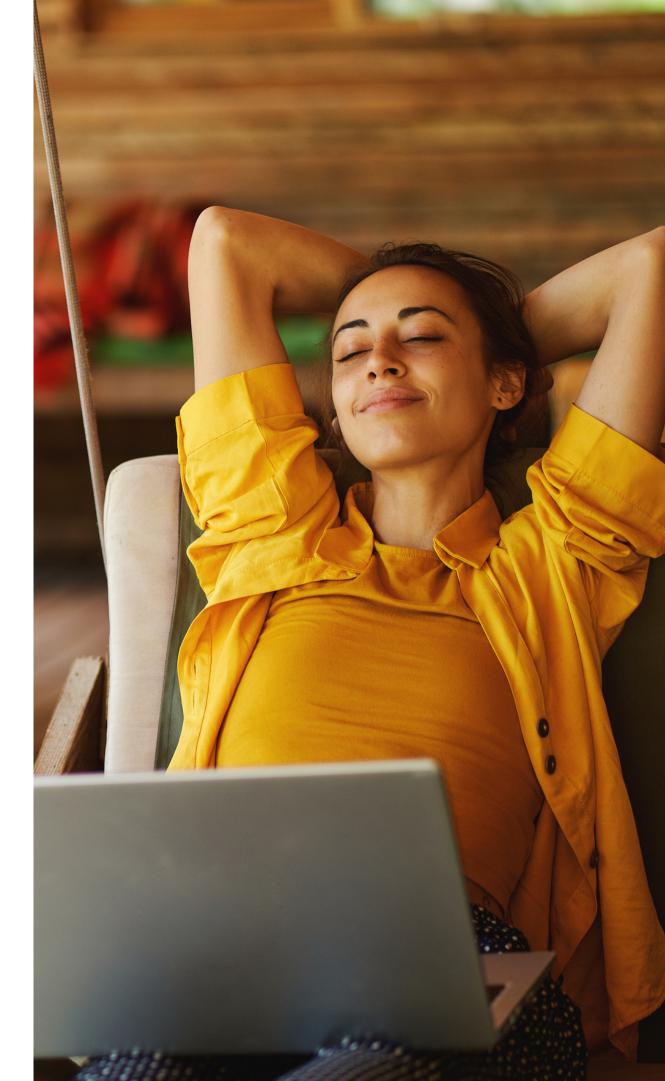
#### **Future Growth Addressed**

By showcasing scalability and robust security features, Cisco's solutions addressed the customer's concerns for future growth, providing confidence in the network's ability to scale alongside the organization's expansion

03

### Manageability

The customer experienced improved network manageability with the implementation of Cisco's SDA solution, streamlining network administration tasks and enhancing operational efficiency.



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