

SecureX Adoption Services

- Goals
 - Get customers to activate SecureX and see the value of using it as their Security management platform.
 - Get partners to understand how to stand up SecureX and show customers the value of the solution to a customer.
- Audience:
 - Customers with one or more of Cisco's Security products that integrate into SecureX.
 - Partner Pre-sales and Post-Sales to show the value of SecureX to the customer and how to integrate products into SecureX and create workflows based on security events.
 - Maximum number of people 12
- Engagement Definition
 - Provide an up to an 8-hr. Mentored engagement with the Partner and customer to stand-up a SecureX instance in the customer's environment and integrate Cisco security products. The engagement could be split into the following activities and be done in partial day, one-day, or over a couple of days.
 - 1 hr. - Customer/Partner Introductions. Do an overview of SecureX and set agenda for rest of day.
 - 1 hr. - Activate SecureX.
 - 2 hrs. - Integrate Cisco security products and provide an in-depth review of the platform to show value of using SecureX as the one platform to simplify, visualize, and act on secure vulnerabilities.
 - 4 hrs. events - Use SecureX Orchestration to create workflows automate integrations for Cisco and 3rd Party systems and respond to security quickly.
 - The focus is on Security products that can integrate into SecureX.